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Full Year Results * Financial Statement And Related Announcement

* Asterisks denote mandatory information


Name of Announcer *	YHI INTERNATIONAL LIMITED
Company Registration No.	200007455H
Announcement submitted on behalf of	YHI INTERNATIONAL LIMITED
Announcement is submitted with respect to *	YHI INTERNATIONAL LIMITED
Announcement is submitted by *	Tay Tian Hoe Richard
Designation *	Executive Chairman and Group Managing Director
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>> Announcement Details

The details of the announcement start here ...

For the Financial Period Ended *	31-12-2012
Description	Full Year Unaudited Financial Statement and Press Release For Year Ended 31 December 2012

Attachments

-  [YHIPressReleaseFY2012.pdf](#)
-  [YHIFY2012FullYearResultsfinal.pdf](#)

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YHI INTERNATIONAL LIMITED
(Company Registration No. 200007455H)
(Incorporated In the Republic of Singapore)

FULL YEAR UNAUDITED FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT FOR YEAR ENDED 31 DECEMBER 2012

PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income , or a statement of comprehensive income for the Group together with a comparative statement for the corresponding period of the immediately preceding financial year

1(a)(i) CONSOLIDATED INCOME STATEMENT (FULL YEAR 2012 vs FULL YEAR 2011)

	Group 01/01/12 – 31/12/12 S\$ '000	Group 01/01/11 – 31/12/11 S\$ '000	Incr/(Decr) %
Sales	541,122	550,610	(1.7%)
Cost of sales	(415,028)	(420,014)	(1.2%)
Gross profit	126,094	130,596	(3.4%)
Other gains - net	3,822	10,163	(62.4%)
Expenses			
- Distribution	(46,153)	(41,864)	10.2%
- Administrative	(47,140)	(43,018)	9.6%
- Finance	(5,540)	(4,587)	20.8%
Share of profit of associated companies	802	1,005	(20.2%)
Profit before income tax	31,885	52,295	(39.0%)
Income tax expense	(10,755)	(11,187)	(3.9%)
Net profit	21,130	41,108	(48.6%)
Attributable to:			
Equity holders of the Company	18,326	38,187	(52.0%)
Non-controlling interests	2,804	2,921	(4.0%)
	21,130	41,108	(48.6%)

NOTES TO CONSOLIDATED INCOME STATEMENT (FULL YEAR 2012 vs FULL YEAR 2011)

	Group 01/01/12 - 31/12/12 S\$ '000	Group 01/01/11 - 31/12/11 S\$ '000	Incr/(Decr) %
Interest income	263	258	1.9%
Interest on borrowings	(5,540)	(4,587)	20.8%
Depreciation charges of property, plant and equipment	(15,133)	(11,958)	26.6%
Amortisation of intangible assets	(62)	(62)	-
Impairment loss on goodwill	-	(770)	(100%)
Allowance for impairment of doubtful trade receivables	(691)	(304)	NM
Write down of inventory	(335)	(439)	(23.7%)
Currency exchange (loss) / gain - net	(2,248)	3,463	NM
Gain on disposal of financial assets, available-for-sale	-	5,623	(100%)
Gain on disposal of investment in an associated company	-	2,394	(100%)
Loss on disposal of transferable club membership	-	(20)	(100%)
Share of profit of associated companies	802	1,005	(20.2%)
Gain on disposal of property, plant and equipment	138	50	NM

NM – Not meaningful

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (FULL YEAR 2012 vs FULL YEAR 2011)

	Group 01/01/12- 31/12/12 S\$ '000	Group 01/01/11- 31/12/11 S\$ '000	Incr/(Decr) %
Profit for the period	21,130	41,108	(48.6%)
Other comprehensive income, net of tax:			
- Currency translation differences	(8,202)	2,231	NM
Total comprehensive income for the period	12,928	43,339	(70.2%)
Total comprehensive income attributable to:			
Equity holders of the Company	10,446	40,444	(74.2%)
Non-controlling interests	2,482	2,895	(14.3%)
	12,928	43,339	(70.2%)

NM – Not meaningful

1(b)(i) A statement of financial position (for the issuer and Group), together with a comparative statement as at the end of the immediately preceding financial year

STATEMENT OF FINANCIAL POSITION

	Group 31/12/12	Group 31/12/11	Company 31/12/12	Company 31/12/11
	S\$ '000	S\$ '000	S\$ '000	S\$ '000
Current assets				
Cash and cash equivalents	42,470	58,179	2,112	3,595
Trade and other receivables	86,325	109,838	50,530	53,630
Inventories	134,210	117,740	-	-
Other current assets	14,786	15,784	13	14
	277,791	301,541	52,655	57,239
Non-current assets				
Investments in subsidiaries	-	-	100,122	95,697
Investments in associated companies	16,137	15,498	-	-
Derivative financial instrument	104	-	104	-
Transferable club membership, at cost	181	181	-	-
Property, plant and equipment	141,908	118,845	38	88
Intangible assets	3,231	3,143	-	-
Deferred income tax assets	4,157	4,484	-	-
	165,718	142,151	100,264	95,785
Total assets	443,509	443,692	152,919	153,024
Current liabilities				
Trade and other payables	45,505	56,687	3,682	5,647
Borrowings	86,878	96,446	6,400	4,000
Derivative financial instrument	23	382	23	382
Current income tax liabilities	2,209	5,471	314	494
	134,615	158,986	10,419	10,523
Non-current liabilities				
Borrowings	45,589	21,618	17,800	14,000
Derivative financial instrument	-	637	-	637
Deferred income tax liabilities	2,216	1,880	-	-
	47,805	24,135	17,800	14,637
Total liabilities	182,420	183,121	28,219	25,160
Net assets	261,089	260,571	124,700	127,864
Capital and reserves attributable to equity holders of the Company				
Share capital	77,001	77,001	77,001	77,001
Other reserves	(6,161)	1,655	-	-
Retained earnings	176,401	169,691	47,699	50,863
	247,241	248,347	124,700	127,864
Non-controlling interests	13,848	12,224	-	-
Total equity	261,089	260,571	124,700	127,864

1(b)(ii) Aggregate amount of Group's borrowings and debt securities

Amount repayable in one year or less, or on demand

Group As at 31/12/12		Group As at 31/12/11	
Secured S\$ '000	Unsecured S\$ '000	Secured S\$ '000	Unsecured S\$ '000
86,878	-	96,446	-

Amount repayable after one year

Group As at 31/12/12		Group As at 31/12/11	
Secured S\$ '000	Unsecured S\$ '000	Secured S\$ '000	Unsecured S\$ '000
45,589	-	21,618	-

Details of any collateral

The Group's borrowings are secured by the following:-

- (i) a first legal mortgage on certain subsidiaries' freehold and leasehold properties;
- (ii) a first legal charge on office equipment, plant and machinery of certain subsidiaries;
- (iii) a fixed and floating charge on all the assets of certain subsidiaries;
- (iv) corporate guarantee from the Company; and
- (v) banker's guarantees, up to S\$8.0 million (2011: S\$8.0 million), given as security to banks which granted banking facilities to certain subsidiaries. The banker's guarantees are in turn secured by a fixed and floating charge on all the assets of a subsidiary.

1(c) A statement of cash flows (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year

1(c)(i) CONSOLIDATED STATEMENT OF CASH FLOWS (FY 2012 vs FY 2011)

	Group 01/01/12 - 31/12/12 S\$ '000	Group 01/01/11 - 31/12/11 S\$ '000
Cash flows from operating activities		
Net profit	21,130	41,108
Adjustments for:		
– Income tax	10,755	11,187
– Depreciation and impairment charges of property, plant and equipment	15,133	11,958
– Amortisation of intangible assets	62	62
– Impairment loss on goodwill	-	770
– Gain on disposal of property, plant and equipment	(138)	(50)
– Gain on disposal of financial assets, available-for-sale	-	(5,623)
– Gain on disposal of investments in associated companies	-	(2,394)
– Loss on disposal of transferable club membership	-	20
– Interest expense	5,540	4,587
– Interest income	(263)	(258)
– Share of profit of associated companies	(802)	(1,005)
– Fair value (gain) / loss on derivative financial instrument	(1,100)	1,019
– Unrealised translation (gain) / loss	(3,419)	142
Operating cash flow before working capital changes	46,898	61,523
Changes in operating assets and liabilities		
– Inventories	(16,070)	(18,646)
– Trade and other receivables	15,689	(16,167)
– Other current assets	997	(2,248)
– Trade and other payables	(9,881)	5,814
Cash generated from operations	37,633	30,277
Interest received	263	258
Income tax paid	(13,295)	(9,401)
Net cash provided by operating activities	24,601	21,134
Cash flows from investing activities		
Proceeds from sale of property, plant and equipment	798	2,854
Purchase of property, plant and equipment	(42,362)	(48,147)
Proceeds from disposal of financial asset, available-for-sale	-	15,707
Proceeds from disposal of associated company	7,824	-
Proceeds from disposal of transferable club membership	-	20
Acquisition of additional interest in a subsidiary	-	(1,687)
Acquisition of business	(600)	-
Net cash used in investing activities	(34,340)	(31,253)
Cash flows from financing activities		
Dividends paid to equity holders of the Company	(11,458)	(9,880)
Dividends paid to non-controlling interests	(973)	(1,264)
Dividends received	163	-
Interest paid	(5,490)	(4,556)
Proceeds from borrowings	60,836	44,799
Proceeds from partial disposal of a subsidiary	21	-
Repayments of borrowings	(49,216)	(5,807)
Repayment of finance lease liabilities	(306)	(663)
Net cash (used in) / provided by financing activities	(6,423)	22,629
Net (decrease) / increase in cash and cash equivalents held	(16,162)	12,510
Cash and cash equivalents at the beginning of the financial year	55,590	42,412
Effects of currency translation on cash and cash equivalents	(1,028)	668
Cash and cash equivalents at the end of the financial year	38,400	55,590

Explanatory Notes:-

Cash and cash equivalents comprise:-

Cash and bank balances
Less: Bank overdrafts

Group 01/01/12 - 31/12/12 S\$ '000	Group 01/01/11 - 31/12/11 S\$ '000
42,470	58,179
(4,070)	(2,589)
38,400	55,590

1(d)(i) A statement (for the issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

STATEMENT OF CHANGES IN EQUITY

←Attributable to equity holders of the Company→

	Share capital S\$ '000	Other reserves S\$ '000	Retained earnings S\$ '000	Sub-total S\$ '000	Non-controlling interests S\$ '000	Total S\$ '000
The Group						
Balance at 1 January 2012	77,001	1,655	169,691	248,347	12,224	260,571
Total comprehensive income for the year	-	(7,880)	18,326	10,446	2,482	12,928
Dividends relating to 2011 paid	-	-	(11,458)	(11,458)	(973)	(12,431)
Transaction with non-controlling interests	-	(94)	-	(94)	115	21
Transfer to other reserves	-	158	(158)	-	-	-
Balance at 31 December 2012	77,001	(6,161)	176,401	247,241	13,848	261,089

	Share capital S\$ '000	Other reserves S\$ '000	Retained earnings S\$ '000	Sub-total S\$ '000	Non-controlling interests S\$ '000	Total S\$ '000
The Group						
Balance at 1 January 2011	77,001	1,275	141,623	219,899	10,164	230,063
Total comprehensive income for the year	-	2,257	38,187	40,444	2,895	43,339
Dividends relating to 2010 paid	-	-	(9,880)	(9,880)	(895)	(10,775)
Interim dividends of a subsidiary relating to 2011 paid	-	-	-	-	(369)	(369)
Transaction with non-controlling interests	-	(2,116)	-	(2,116)	429	(1,687)
Transfer to other reserves	-	239	(239)	-	-	-
Balance at 31 December 2011	77,001	1,655	169,691	248,347	12,224	260,571

	Share capital S\$ '000	Retained earnings S\$ '000	Total S\$ '000
The Company			
Balance at 1 January 2012	77,001	50,863	127,864
Total comprehensive income for the year	-	8,294	8,294
Dividends relating to 2011 paid	-	(11,458)	(11,458)
Balance at 31 December 2012	77,001	47,699	124,700

	Share capital S\$ '000	Retained earnings S\$ '000	Total S\$ '000
The Company			
Balance at 1 January 2011	77,001	48,723	125,724
Total comprehensive income for the year	-	12,020	12,020
Dividends relating to 2010 paid	-	(9,880)	(9,880)
Balance at 31 December 2011	77,001	50,863	127,864

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares or cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares, excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

There was no change in the Company's number of shares since 31 December 2011. The share capital of the Company as at 31 December 2012 was 584,591,628 ordinary shares.

1(d)(iii) Total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

	Company 31/12/12	Company 31/12/11
Ordinary shares	584,591,628	584,591,628

1(d)(iv) A statement showing all sales, transfers, disposals, cancellation and/or use of treasury shares as at the end of the current financial period reported on

Not applicable.

2. Whether the figures have been audited, or reviewed and in accordance with which standard (e.g. the Singapore Standard on Auditing 910 (Engagements to Review Financial Statements), or an equivalent standard)

The figures have not been audited nor reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period compared with those of the audited financial statements as at 31 December 2011.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Not applicable.

6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

EARNINGS PER SHARE

	Group 01/01/12 - 31/12/12	Group 01/01/11 - 31/12/11
(a) Based on the number of ordinary shares on issue (cents)	3.13	6.53
(b) On fully diluted basis (cents)	3.13	6.53

- (i) The Group earnings per share for current and preceding financial year are based on the actual number of shares in issue of 584,591,628 ordinary shares.
- (ii) Diluted earnings per share is the same as basic earnings per share. There are no dilutive potential ordinary shares as there are no outstanding share options at the beginning and end of the financial year.
- (iii) There was no material impact on prior period EPS on adoption of the revised FRS as disclosed in paragraph 5.

7. Net asset value (for the issuer and Group) per ordinary share based on the total number of issued shares, excluding treasury shares of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year

NET ASSET VALUE PER SHARE

	Group 31/12/12	Group 31/12/11	Company 31/12/12	Company 31/12/11
Net asset value per ordinary share (cents)	42.29	42.48	21.33	21.87

- (i) The Group and Company net asset value per share as at 31 December 2012 and as at 31 December 2011 are based on the actual number of shares in issue of 584,591,628 ordinary shares.

8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on

REVIEW OF FULL YEAR 2012 FINANCIAL RESULTS

Turnover

The Group reported a 1.7% (or \$9.5 million) decrease in turnover to \$541.1 million from \$550.6 million mainly due to lower sales reported by our manufacturing segment in FY2012.

Our distribution segment, accounted for 72.9% of the Group's total turnover, recorded a 1.3% (or \$5.2 million) rise in turnover to \$394.6 million. Manufacturing segment, accounted for 27.1% of the Group's total turnover, recorded a decrease of 9.1% (or \$14.7 million) in turnover to \$146.5 million. The decrease in manufacturing turnover was mainly due to our China manufacturing which reported a decrease of 16.5%.

Gross Profit

Gross Profit decreased by 3.4% (or \$4.5 million) to \$126.1 million in FY2012 compared to \$130.6 million in FY2011. The lower gross profit was mainly due to lower turnover and gross profit margin reported in FY2012. The Group's gross profit margin declined to 23.3% in FY2012 compared to 23.7% in FY2011 mainly due to lower margins from our distribution segment.

Other Gains

Other gains in FY2012 decreased from \$10.2 million to \$3.8 million, mainly due to one-time disposal gains of \$7.9 million in our 10% investment in Hangzhou Yokohama Tire Co., Ltd and 49% investment in Associated Company Yokohama Tire Sales (Shanghai) Co., Ltd that was reported in FY2011. Other gains in FY 2012 consist mainly of fair value gains of \$1.5 million on derivative financial instruments contracted to hedge our USD Receivables.

Operating Expenses

Distribution expenses increased by 10.2% (or \$4.3 million) in FY2012 to \$46.2 million compared to \$41.9 million in FY2011 mainly due to higher staff related expenses and higher promotion expenses for new products launched.

Administrative expenses increased by 9.6% (or \$4.1 million), from \$43.0 million in FY2011 to \$47.1 million compared in FY2012 mainly due to higher staff costs, repairs & maintenance expenses and unrealized foreign exchange losses on our Receivables resulting from the weakening of USD, IDR and YEN. Derivatives financial instruments were contracted to hedge our USD Receivables and gains on hedging are disclosed in Other Gains.

Financing costs increased by 20.8% (or \$0.9 million) in FY2012 to \$5.5 million compared to \$4.6 million in FY2011. The increase was due to higher usage of working capital financing and interest expense incurred on long term loans for capital expenditure.

Share of profit of Associated Company

Our share of profit of associated company was \$0.8 million in FY2012 compared to \$1.0 million in FY2011. The higher share of profit in FY2011 included share of profit from our Yokohama investment in China that was subsequently divested in FY2011.

Income Tax expense

Income tax decreased by 3.9% mainly due to lower profit before tax in FY2012 under review. The increase in effective income tax rate was mainly due to full income tax rate payable by our Suzhou factory in FY2012 compared to the concessional income tax rate in FY2011. Additionally, there was under-provision of income tax expense in FY2011 that was charged in FY2012.

Net Profit after Tax and Non-controlling Interests

Net profit after tax and non-controlling interests attributable to shareholders of the Company decreased 52.0% (or \$19.9 million) to \$18.3 million in FY2012 from \$38.2 million in FY2011. Excluding the one-time net disposal gains of \$7.3 million (net of tax & NCI) on Yokohama investments in China reported in FY2011, the adjusted year-to-date net profit after tax and non-controlling interests would have been \$30.9 million, compared to \$18.3 million in FY2012, a decrease of 40.8% (or \$12.6 million).

STATEMENT OF FINANCIAL POSITION REVIEW

As at 31 December 2012, total assets amounted to about \$443.5 million comprising \$277.8 million of current assets and \$165.7 million of non-current assets. Total liabilities amounted to about \$182.4 million comprising current liabilities of \$134.6 million and non-current liabilities of \$47.8 million. Shareholders' equity including non-controlling interests amounted to \$261.1 million.

The substantial changes in the statement of financial position compared to 31 December 2011 are as follows:

Trade and other receivables

Trade and other receivables decreased from \$109.8 million to \$86.3 million mainly due to the settlement of outstanding receivables from the divestment of our 49% equity interest in Yokohama Tire Sales (Shanghai) co., Ltd as at 31 December 2011.

Inventories

Inventories increased from \$117.7 million to \$134.2 million mainly due to higher purchases from our Australia, New Zealand and Malaysia subsidiaries in line with their sales growth in FY2012.

Other current assets

Other current assets decreased from \$15.8 million to \$14.8 million mainly due to reduction in deposits paid for purchasing of new plants and machineries.

Property, plant and equipment

Property, plant and equipment ("PPE") increased by \$23.1 million to \$141.9 million from \$118.8 million mainly due to additions of PPE offset by depreciation charged and PPE disposals during the year.

Trade and other payables

Trade and other payables decreased from \$56.7 million to \$45.5 million mainly due to trade payments to suppliers and settlement of PPE payables during the year.

Borrowings (current & non-current)

Borrowings increased from \$118.1 million to \$132.5 million due to additional bank borrowings for purchasing of inventory and capital expenditures in property, plant and equipment during the year.

Other reserves

Other reserves decreased by \$7.8 million mainly due to translation loss of our investments in China and Malaysia. Exchange rate of RMB and MYR against SGD has weakened as at end December 2012 from end December 2011.

STATEMENT OF CASH FLOWS REVIEW

\$24.6 million was generated by operating activities in FY2012. The Group utilized about \$34.3 million in the investing activities mainly for purchasing of Property, plant and equipment ("PPE"). A total of \$6.4 million was used in the financing activities mainly for repayments of bank borrowings and payment of dividends to equity shareholders. Cash and cash equivalents amounted to \$38.4 million at the end of December 2012 compared to \$55.6 million reported at end of December 2011.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

There is no forecast or prospect statement previously disclosed.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months

Amid the ensuing economic uncertainties, we expect global demand for our products to remain weak, and volatility in raw materials prices (such as aluminum) and currencies to continue in 2013.

Our manufacturing business continues to face challenging operating environments. We expect demand to remain weak in our China manufacturing business and operating margins continue to be under pressure in 2013. As for the new factory in Malacca, as an update, we started the production with small quantity in December 2012 and expect to add on the second line of casting machines towards the end of second quarter 2013.

The Group will continue to implement its multi-brand, multi-category and multi-product ("3M") marketing strategies to grow the distribution business in the existing sales network and open up new distribution offices where appropriate.

We expect the distribution business to continue to be the key contributor for the Group.

11. Dividend

(a) Current Financial Period Reported On

Any dividend recommended for the current financial period reported on? Yes.

Name of Dividend	First & Final
Dividend Type	Cash
Dividend Rate	1.25 cent per ordinary share
Tax Rate	One Tier Tax exempt

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? Yes.

Name of Dividend	First & Final
Dividend Type	Cash
Dividend Rate	1.96 cent per ordinary share
Tax Rate	One Tier Tax exempt

(c) Date payable

Notice will be given later regarding the dividend payment date.

(d) Books closure date

Notice will be given later regarding the date of closure of transfer book and register of members.

12. If no dividend has been declared (recommended), a statement to that effect

Not applicable.

13. Aggregate value of interested person transactions entered into by the Company and/or its subsidiaries during the year ended 31 December 2012 are as follows:

Interested Persons	Aggregate value of all interested persons transactions during the financial year under review (excluding transactions less than S\$100,000 and transactions conducted under Shareholders' Mandate). S\$ '000	Aggregate value of all interested persons transactions conducted under shareholders' Mandate (excluding transactions less than S\$100,000) S\$ '000	Total S\$ '000
-	-	-	-
Total	NIL	NIL	NIL

14. Statement Pursuant to Rule 705(4) of the Listing Manual of the Singapore Exchange Securities Trading Limited

Not applicable to announcement on full year results.

PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

15. Segmented revenue and results for business or geographical segments (of the Group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year

Results Of Operations By Business Segments

The Company considers the business from both a geographic and business segment perspective. The Company has determined the operating segments based on the reports reviewed by the Senior Management that are used to make strategic decisions.

- (a) The segmental income statements of the Group for FY2012 and FY2011 are prepared on an actual basis.
- (b) The segmental balance sheet items of the Group as at 31 December 2012 and as at 31 December 2011 respectively are prepared on an actual basis.

Group Period from 01/01/12-31/12/12	Manufacturing Segment	Distribution Segment					Total
		North East Asia	ASEAN	Oceania	Others	Sub-total	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Sales							
Total segment sales	171,358	37,473	178,605	159,024	19,476	394,578	565,936
Inter-segment sales	(24,814)	-	-	-	-	-	(24,814)
Sales to external parties	146,544	37,473	178,605	159,024	19,476	394,578	541,122
Segment result	(360)	2,828	16,630	14,630	223	34,311	33,951
Other gains							2,722
Unallocated costs							(50)
							36,623
Finance expenses							(5,540)
Share of profit of associated companies	802	-	-	-	-	-	802
Profit before income tax							31,885
Income tax expense							(10,755)
Net profit							21,130
Segment assets	195,241	23,304	114,078	94,877	5,145	237,404	432,645
Segment assets includes:							
Investment in associated companies	16,137	-	-	-	-	-	16,137
Additions to:							
- property, plant and equipment	29,641	80	10,606	2,268	23	12,977	42,618
Segment liabilities	(18,086)	(3,367)	(9,611)	(10,344)	(4,120)	(27,442)	(45,528)

Group Period from 01/01/11-31/12/11	Manufacturing Segment		Distribution Segment				Sub-total \$'000	Total \$'000
	North East Asia \$'000	ASEAN \$'000	Oceania \$'000	Others \$'000				
Sales								
Total segment sales	183,188	31,912	197,459	141,007	18,949	389,327	572,515	
Inter-segment sales	(21,905)	-	-	-	-	-	(21,905)	
Sales to external parties	<u>161,283</u>	<u>31,912</u>	<u>197,459</u>	<u>141,007</u>	<u>18,949</u>	<u>389,327</u>	<u>550,610</u>	
Segment result	1,183	1,225	29,411	12,863	78	43,577	44,760	
Gain on disposal of investment in an associated company	-	-	2,394	-	-	2,394	2,394	
Other gains							8,788	
Unallocated costs							<u>(65)</u>	
							55,877	
Finance expenses							(4,587)	
Share of profit of associated companies	859	-	146	-	-	146	<u>1,005</u>	
Profit before income tax							<u>52,295</u>	
Income tax expense							<u>(11,187)</u>	
Net profit							<u><u>41,108</u></u>	
Segment assets	<u>183,427</u>	<u>18,494</u>	<u>144,759</u>	<u>80,004</u>	<u>7,067</u>	<u>250,324</u>	<u>433,751</u>	
Segment assets includes:								
Investment in associated companies	15,498	-	-	-	-	-	15,498	
Additions to:								
- property, plant and equipment	25,526	29	23,887	1,835	182	25,933	51,459	
Segment liabilities	<u>(23,861)</u>	<u>(6,343)</u>	<u>(14,320)</u>	<u>(8,938)</u>	<u>(4,244)</u>	<u>(33,845)</u>	<u>(57,706)</u>	

Reportable segments' assets are reconciled to total assets as follows:

	Group 31/12/12 S\$'000	Group 31/12/11 S\$'000
Segment assets for reportable segments	427,500	426,684
Other segment assets	5,145	7,067
Unallocated:		
Deferred income tax assets	4,157	4,484
Short-term bank deposits	6,526	5,276
Transferable club membership, at cost	181	181
	<u>443,509</u>	<u>443,692</u>

Reportable segments' liabilities are reconciled to total liabilities as follows:

	Group 31/12/12 S\$'000	Group 31/12/11 S\$'000
Segment liabilities for reportable segments	41,408	53,462
Other segment liabilities	4,120	4,244
Unallocated:		
Income tax liabilities	2,209	5,471
Deferred tax liabilities	2,216	1,880
Borrowings	132,467	118,064
	<u>182,420</u>	<u>183,121</u>

Revenue from major products and services

	Group	Group
	01/01/12-	01/01/11-
	31/12/12	31/12/11
	S\$'000	S\$'000
Distribution of automotive and related products	394,577	389,328
Manufacturing of alloy wheels	146,545	161,282
	541,122	550,610

The Group's business segments operate in following geographical areas:-

	<u>Sales*</u>		<u>Non-current assets</u>	
	Group	Group	Group	Group
	01/01/12-	01/01/11-	31/12/12	31/12/11
	S\$'000	S\$'000	S\$'000	S\$'000
Singapore	76,385	99,517	32,987	24,704
Malaysia	104,388	97,721	45,931	23,875
China/Hong Kong	126,930	140,895	70,976	78,514
Taiwan	21,315	19,156	2,918	2,924
Australia	128,706	115,031	5,525	4,821
New Zealand	30,318	25,976	1,015	749
Other countries	53,080	52,314	2,028	1,899
	541,122	550,610	161,380	137,486

* Sales are attributed to countries on the basis of Group's subsidiaries locations.

16. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments

Please refer to the item No.8

17. A breakdown of sales

A breakdown of sales:-

	Group	Group	
	01/01/12-	01/01/11-	Incr/(Decr)
	31/12/12	31/12/11	
	S\$'000	S\$'000	%
(a) Sales reported for the first half year	277,427	263,238	5.4%
(b) Operating profit after tax before deducting non-controlling interest report for the first half year	12,663	14,241	(11.1%)
(c) Sales reported for the second half year	263,695	287,372	(8.2%)
(d) Operating profit after tax before deducting non-controlling interest report for the second half year	8,467	26,867	(68.5%)
(e) Total sales reported for the full year	541,122	550,610	(1.7%)
(f) Total operating profit after tax before deducting non-controlling interest report for the full year	21,130	41,108	(48.6 %)

18. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

Total Annual Dividend

	Latest Full Year S\$000	Previous Full Year S\$000
Ordinary	7,307	11,458
Preference	-	-
Total:	7,307	11,458

19. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Name	Age	Family Relationship with any Director and/or Substantial Shareholder	Current position and duties, and the year position was first held	Details of changes in duties and position held, if any, during the year
Tay Tian Hoe Richard	62	<ol style="list-style-type: none"> Brother of Tay Tiang Guan, Executive Director of the Company. Director & Shareholder of YHI Holdings Pte Ltd, a substantial shareholder of the Company. 	<p>Managing Director</p> <p>Responsible for setting the strategic direction and managing the overall business of the Company.</p> <p>The position has been held since 16 May 2003.</p>	Nil
Tay Tiang Guan	61	<ol style="list-style-type: none"> Brother of Tay Tian Hoe Richard, Managing Director of the Company. Director & Shareholder of YHI Holdings Pte Ltd, a substantial shareholder of the Company. 	<p>Executive Director (Sales and Business Development)</p> <p>Responsible for spearheading the Company's operations in ASEAN and business development in tyres and industrial products.</p> <p>The position has been held since 16 May 2003.</p>	Nil
Tay Tian Koi	65	<ol style="list-style-type: none"> Brother of Tay Tian Hoe Richard (Managing Director), and Tay Tiang Guan (Executive Director), of the Company. Shareholder of YHI Holdings Pte Ltd, a substantial shareholder of the Company. 	<p>Warehouse Manager, YHI (Malaysia) Sdn Bhd. (Since July 2003)</p> <p>Director of Evo-Trend Corporation (Malaysia) Sdn Bhd. (Since May 2006)</p> <p>Responsible for the daily operations of the Warehousing & Logistics operations of the Company.</p>	Nil

Name	Age	Family Relationship with any Director and/or Substantial Shareholder	Current position and duties, and the year position was first held	Details of changes in duties and position held, if any, during the year
Tay Soek Eng Margaret	64	<p>1. Sister of Tay Tian Hoe Richard (Managing Director), and Tay Tiang Guan (Executive Director), of the Company.</p> <p>2. Shareholder of YHI Holdings Pte Ltd, a substantial shareholder of the Company.</p>	<p>Customer Service Manager of YHI Corporation (Singapore) Pte Ltd. (Since May 2003)</p> <p>Responsible for the daily operations of the Sales Support Department of the Company.</p>	Nil
Tay Peng Kuan Ronald	50	Nephew of Tay Tian Hoe, Richard (Managing Director), and Tay Tiang Guan (Executive Director), of the Company.	<p>Logistics Manager, YHI Corporation (Singapore) Pte Ltd. (Since May 2003)</p> <p>Responsible for the daily operations of the Warehousing & Logistics operations of the Company.</p>	Nil
Tay Kok Thye Damien	41	Nephew of Tay Tian Hoe, Richard (Managing Director), and Tay Tiang Guan (Executive Director), of the Company.	<p>Area Sales Manager, YHI Corporation (Singapore) Pte Ltd. (Since May 2003)</p> <p>Responsible for the daily operations of the Corporate Sales Department of the Company.</p>	Nil
Tay Guo Ren Ryan	29	Son of Tay Tian Hoe, Richard (Managing Director), and nephew of Tay Tiang Guan (Executive Director), of the Company.	<p>Sales & Marketing Manager, YHI Manufacturing (Malaysia) Sdn Bhd</p> <p>Director of YHI Manufacturing (Malaysia) Sdn Bhd. (Since September 2012)</p> <p>Responsible for the marketing and business development of the wheels business.</p>	<p>Appointed as Sales and Marketing Manager in YHI Manufacturing (Malaysia) Sdn Bhd on 1 August 2012.</p> <p>Appointed as Director of YHI Manufacturing (Malaysia) Sdn Bhd on 30 September 2012.</p>
Tay Kwok Chong Henry	41	Nephew of Tay Tian Hoe, Richard (Managing Director), and Tay Tiang Guan (Executive Director), of the Company.	<p>Operations Manager, YHI Corporation (Singapore) Pte Ltd. (Since June 2012)</p> <p>Responsible for the supervision and management functions of the operation teams in service and retail departments.</p>	Appointed as Operations Manager in YHI Corporation (Singapore) Pte Ltd on 6 June 2012.

BY ORDER OF THE BOARD

Tay Tian Hoe Richard
Executive Chairman and Group Managing Director
27/02/2013

Submitted by Tay Tian Hoe Richard, Executive Chairman and Group Managing Director on 27/02/2013 to the SGX.